

REQUEST FOR PURCHASE IN EXCESS OF \$20,000/CHANGE ORDER



To: Mayor and City Council

Agenda Item #: IV. O.

From: Susie Miller
Braemar Arena General Manager

The Recommended Bid is

☐ Within Budget
☒ Not Within Budget

Date: May 6, 2014

Subject: Request For Purchase – Braemar Outdoor Rink Dasher Boards & Glass, Becker Arena Products Rink System

Date Bid Opened or Quote Received:
March 25, 2014

Bid or Expiration Date:

Company:
Becker Arena Products, Inc.

Amount of Quote or Bid:
\$140,144.80

Recommended Quote or Bid:
Becker Arena Products, Inc.

General Information:

Staff recommends utilizing National Joint Powers Alliance Cooperative purchasing program to purchase the Signature Series galvanized steel dasher board system from Becker Arena Products, Inc. The Signature Series includes galvanized steel dasher framing, fiberglass facing, polyethylene cap rail, and kick plate. It also includes gates, player, penalty and timekeepers area, tempered glass shielding to surround the rink, puck control netting and installation. Becker Arena Products, Inc. is the only dasher board system company that utilizes galvanized steel. The West Arena was built in 2010 with aluminum dasher framing. In 2012, we hired Becker Arena Products, Inc. to reinforce the corners to avoid the ice blowouts we were experiencing. The proposal includes delivery and installation.

This item is budgeted through the Sports Dome, Arena, Outdoor Rink project. The pricing reflects a 5% discount for utilizing NJPA cooperative purchasing and eliminates sales tax. If approved by council, the company will deliver and install the product when the project is ready.

Attachments:
Becker Arena Products, Inc. Quote



Rink Solutions That Perform!



Quotation # 032514 - EDI

Revision #

Date: March 25, 2014

Prepared for:

**Ms. Susie Miller
Braemar Arena / Outdoor Rink
Edina, Minnesota**

Our understanding of your current situation:

You are currently pricing a new dasher system for your project in Edina, Minnesota

Our approach to meet your needs:

We have prepared a dasher board quotation for an outdoor dasher system.

Thank you for considering Becker Arena Products, Inc. as a product supplier and partner in your current project. We have been serving the Sports and Recreation Industry since 1988. We welcome the opportunity to earn your trust with this project by demonstrating our ability to perform to your satisfaction through our staff of professionals, with our versatility, experience, on-time deliveries and commitment to quality.

With Becker Arena Products you will receive a Worry Free project – Guaranteed.

This system is available through the NJPA Cooperative Purchasing Program at discounted pricing. [BECKER ARENA PRODUCTS, INC – VENDOR CONTRACT #022113 – BAP](#)

The National Joint Powers Alliance (NJPA) is a municipal contracting government agency that serves education and government agencies nationally through competitively bid and awarded contract purchasing solutions. Over 47,000 Member agencies enjoy the value and commitment of the world-class NJPA awarded Vendors. Take advantage of the cooperative purchasing discounts shown here in this quotation mentioning our contract #022113-BAP when ordering. You must be a member and contracting authority. Ask your sales person for a copy of the NJPA Contract Purchasing information booklet or go to www.njpacoop.org for more information.

Confidential: This document contains proprietary and confidential information that is owned and is of significant value to Becker Arena Products, Inc. No unauthorized use, disclosure or reproduction of any of this information is permitted without the prior written consent of Becker Arena Products, Inc.

Quotation Details and Options

Becker Arena Products, Inc.

Savage MN 55378

www.beckerarena.com

800-234-5522

Per your inquiry, below please find the pricing for the following dasher board system.

BAP6.0 SIGNATURE SERIES HOCKEY DASHER BOARD SYSTEM

Becker Arena Products, Inc. shall furnish (**Drawing DB101**) and install one BAP6.0 *Signature Series* galvanized steel dasher board system along with related options. The pricing is based on the information furnished and will include the following items and features.

DASHER FRAMING, FIBERGLASS FACING, POLYETHYLENE CAP RAIL & KICK PLATE

Rink Size: 200' x 85' x 28' radius - 629 lineal feet of 42" high BAP6.0 *Signature Series* galvanized steel frame dasher boards (Ring with box divider panels and back wall to boxes)

1/4" **white** high-impact fiberglass dasher facing

1/2" x 8" high **yellow** high-density polyethylene kick plate

3/4" **white, red or blue** U.V. stabilized high-density polyethylene cap rail

All panels pre-assembled

All panel steel framing hot dip galvanized after fabrication

5/8" drilled in epoxy anchors for box divider panels and back walls

3/4" cast in place anchors for the perimeter of the dasher system

GATES

One 10'-0" straight double leaf equipment gate complete with heavy duty adjustable hinges, slide bar, cane bolts and heavy duty casters

Four 2'-6" player box gates with heavy duty hinges and lift latches

Two 2'-6" penalty box gates with heavy duty hinges and ice side push button latches

Two 3'-0" access gates with heavy duty hinges and ice side push button latches

One 6'-0" double leaf access gate with heavy duty hinges and ice side push button latches

1" thick high-density polyethylene thresholds on player, penalty and access gates

PLAYER, PENALTY AND TIMEKEEPERS AREA

Player boxes – Two each 5'-0" deep x 30' long with side divider panels and back walls – one 3' wide access opening in each back wall

Penalty boxes – Two each 5'-0" deep x 8' long with side divider panels and back walls

Timekeeper box – One each 5'-0" deep x 8' long with two 2'-6" divider panels and one 3'-0" wide access opening in the back wall

420 square feet of protective matting (3/8" solid black Stamina mats) for boxes

290 square feet of protective matting (3/8" solid black Stamina mats) for ramp

Pricing does not include the ramp or railing

68 lineal feet of 9-1/2" wide recycled plastic benches with steel frames and supports in the player and penalty boxes (27' in each player box & 7' in each penalty box) with removal sections in player areas.

One 1" thick x 18" wide x 96" long solid natural polyethylene timekeeper table
84 lineal feet of 1/4" thick white fiberglass backer sheet in the player, penalty and timekeeper boxes complete with built-in shelving in the player boxes
Closure strip at ramp

TEMPERED GLASS SHIELDING

242 lineal feet of **15mm (5/8") thick x 6' high tempered glass shielding** for the ends and radius corners of the dasher system complete with transition pieces from 6' to 4' high and two-piece anodized aluminum shield supports
322 lineal feet of **12mm (1/2") thick x 4' high tempered glass shielding** for the sides of the dasher system, box divider panels and back walls to the boxes complete with two-piece anodized aluminum shield supports
Shield termination padding

PUCK CONTROL NETTING

Black nylon **permanent** vertical netting to an overall height of **15'** above the shielding on the ends and radius corners of the dasher system: Two nets 12' high x 121' long with all supports posts all cable, nylon zip ties and all hardware required for a complete installation

No special supports for outdoor application are included

INSTALLATION

Becker Arena Products, Inc. will furnish a crew for the installation of the cast in place anchors and the dasher system described above. Price includes installation all labor **(Non-union labor / at prevailing wage rate - Carpenter Classification of Hennepin County, Minnesota)** with equipment as required

TOTAL PRICE DELIVERED & INSTALLED

\$ 147,520.84

NJPA – NATIONAL JOINT POWERS ALLIANCE PURCHASING PROGRAM DISCOUNTS **BECKER ARENA PRODUCTS, INC – VENDOR CONTRACT #022113 – BAP**

| | |
|---|----------------------|
| NJPA BASE PRICE DISCOUNT – 5% | [\$ 7,376.04] |
| BASE PRICE WITH 5% NJPA DISCOUNT | \$ 140,144.80 |

ALTERNATE 1: SLED HOCKEY

Becker Arena Products to furnish and install the following:

56 lineal feet (28 lineal feet on each end of each player box) x 5' deep to include: Top half of dasher panel (Above center structural angle) .500 thick clear polycarbonate facing, lower half of dasher panel – standard 1/2" thick white high density polyethylene
Two (2) each (1 in each sled hockey area) 3'-0" player gates with push button lift latches and low thresholds

High-density polyethylene thresholds on player access gates

56 lineal feet of 1/2" thick white high-density polyethylene backer sheet in the player boxes complete with built-in shelving - 28 lineal feet in each player box

56 lineal feet of back walls to the sled hockey area complete with **1/2" (12mm) thick x 4'-0" high tempered glass shielding** with anodized aluminum two piece shield supports

1/2" thick x 42" x 96" white high density polyethylene flooring sheets for the sled hockey area – two areas 5'-0" deep x 28' long

All features are of similar construction to the dasher boards describe above

Complete installation with the dasher system described above

TOTAL PRICE DELIVERED & INSTALLED

\$ 11,467.60

NJPA – NATIONAL JOINT POWERS ALLIANCE PURCHASING PROGRAM DISCOUNTS **BECKER ARENA PRODUCTS, INC – VENDOR CONTRACT #022113 – BAP**

NJPA BASE PRICE DISCOUNT – 5% **[\$ 573.38]**

BASE PRICE WITH 5% NJPA DISCOUNT **\$ 10,894.22**

ICE PAINTING

Becker Arena Products to furnish and install the following

9 bags premium ice paint

1 Ultimate Vinyl line kit

All labor to paint ice and install lines

TOTAL PRICE DELIVERED & INSTALLED

\$ 3,254.00

NJPA – NATIONAL JOINT POWERS ALLIANCE PURCHASING PROGRAM DISCOUNTS **BECKER ARENA PRODUCTS, INC – VENDOR CONTRACT #022113 – BAP**

NJPA BASE PRICE DISCOUNT – 5% **[\$ 162.70]**

BASE PRICE WITH 5% NJPA DISCOUNT **\$ 3,091.30**

Please Note: Plus applicable taxes. Prices do not include local, state or federal taxes.

We are looking forward to the opportunity of working with you on your project and if we can be of further assistance please do not hesitate to call.

Best Regards,

James Becker
Becker Arena Products, Inc.

Becker Arena Products, Inc. is an Affirmative Action/Equal Employment Opportunity Employer